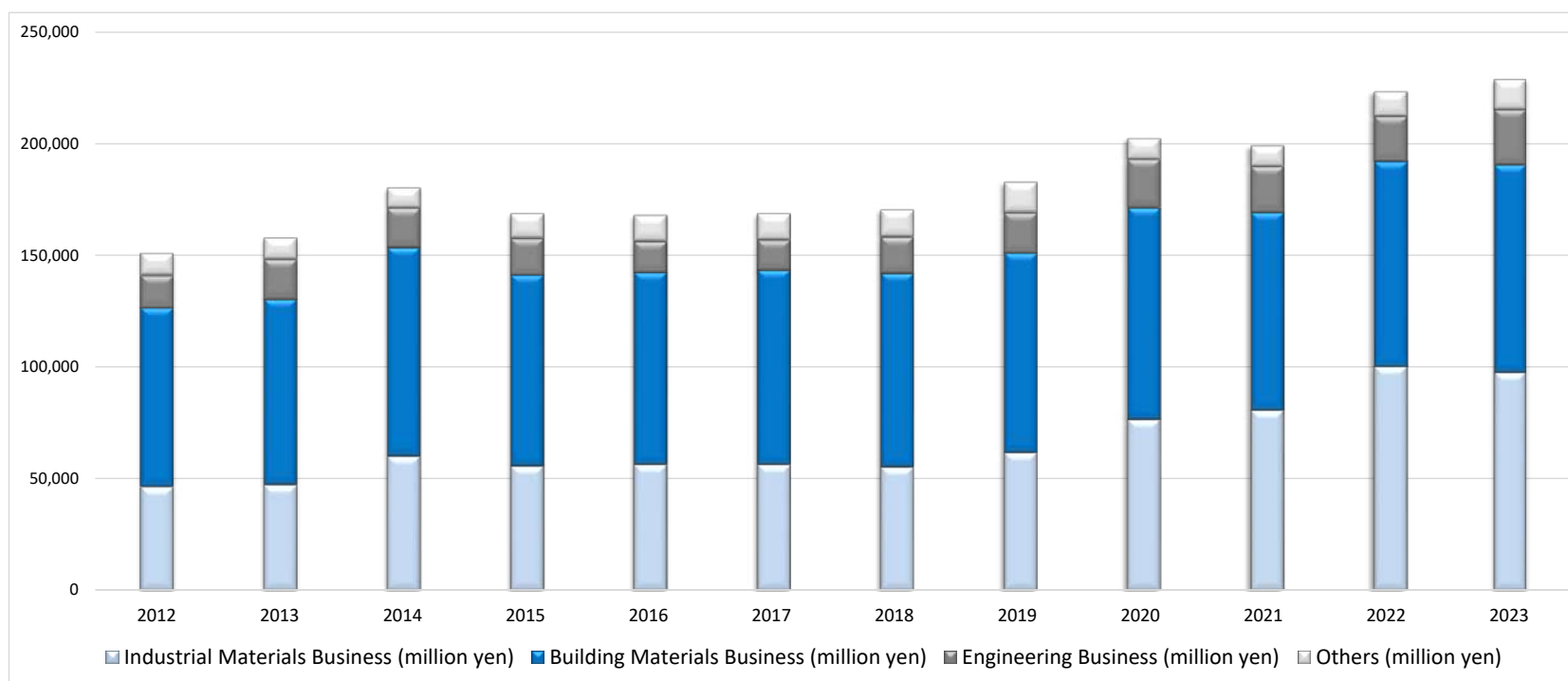


Net Sales by Business Segment



Fiscal years	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Industrial Materials Business (million yen)	46,544	47,402	60,184	55,699	56,345	56,408	55,354	61,843	76,589	80,692	100,177	97,681
YoY change	4.5%	1.8%	27.0%	-7.5%	1.2%	1.3%	-1.9%	11.7%	23.8%	5.4%	24.1%	-2.5%
Building Materials Business (million yen)	80,257	83,192	93,552	85,753	86,256	87,260	86,853	89,485	94,938	88,697	91,907	93,000
YoY change	4.9%	3.7%	12.5%	-8.3%	0.6%	1.8%	-0.5%	3.0%	6.1%	-6.6%	3.6%	1.2%
Engineering Business (million yen)	14,580	18,049	17,714	16,486	13,978	13,612	16,458	18,063	21,713	20,542	20,264	24,756
YoY change	25.5%	23.8%	-1.9%	-6.9%	-15.2%	-17.4%	20.9%	9.8%	20.2%	-5.4%	-1.4%	22.2%
Others (million yen)	9,827	9,508	8,942	10,895	11,561	11,560	11,915	13,569	9,240	9,277	11,028	13,387
YoY change	10.7%	-3.2%	-6.0%	21.8%	6.1%	6.1%	3.1%	13.9%	-31.9%	0.4%	18.9%	21.4%
Total (million yen)	151,209	158,153	180,392	168,833	168,141	168,841	170,581	182,962	202,481	199,210	223,377	228,826
YoY change	6.9%	4.6%	14.1%	-6.4%	-0.4%	0.4%	1.0%	7.3%	10.7%	-1.6%	12.1%	2.4%